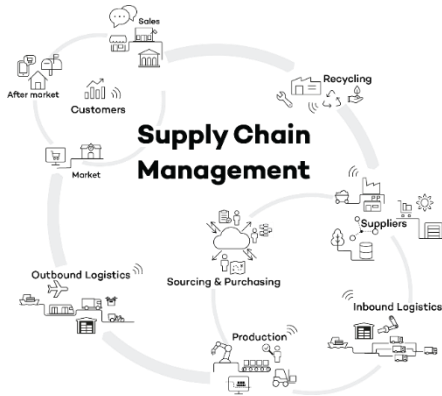




OUTSOURCING



Content of the Offering:

Challenges: Complex business, difficulties making decisions as to if outsourcing is a good option and if so how to implement it

Approach: Guidance and management through the outsourcing process

Outcome: More time for core business with less costs

Challenge for the industry today

Outsourcing is an established sourcing strategy since many companies want to focus on their core business to enable lower costs and increased flexibility.

This type of business is often complex with the transfer of staff, equipment, premises and last but not least, some of the knowledge and experience are lost.

If we don't get it right from the start, it can be an expensive business with a negative impact on the delivery and thus also on the business.

Service and Approach

Based on a Make or Buy decision, we will guide you through the whole process from a commercial perspective, from preparation to the finalizing of a contract.

This includes:

- Project Management
- Definition of requirements
- Knowledge of the supplier market
- RFQ
- Evaluating tenders
- Negotiations
- Content of SLA
- Access to innovation

Expected Outcome

A successful outsourcing business add values such as:

- Reduced and transparent costs
- Higher level of knowledge
- Risk mitigation
- More time for core business
- Higher efficiency
- Flexibility
- Availability
- Competitiveness

For more information contact
scm@afry.com