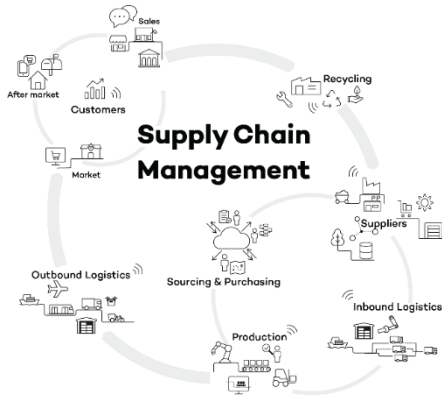




SUPPLIER RELATIONSHIP MANAGEMENT



Content of the Offering:

Challenges: Supplier base with low performance

Approach: Add value with SRM, setting a structure of how to monitor based on several analyses

Outcome: A supplier base with high performance and good communication/cooperation

Challenge for the industry today

The importance of the procurement function within companies has increased significantly during the last few decades and in a competitive market, the expectations of high performance will continue to increase.

As a consequence, we need to have a reliable supplier base that can meet our expectations today and in the future.

Service and Approach

With a method that covers preparation, implementation, monitoring/following-up, and supplier phase-out, we can support your organization throughout the whole SRM-process.

We determine what is important when it comes to the assessment and selection of suppliers, as well as information about work methods to use.

We set the structure of how to monitor the performance of your suppliers and how you can establish, maintain or develop a good working relationship with them.

We use tools like:

- Financial analysis
- Total cost analysis
- Risk analysis

Expected Outcome

A high performance supplier base that correspond to your organizations targets.

You will have control of your challenges regarding cost reduction and risk as well as knowledge how to plan and act accordingly.

For more information contact
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