

PÖYRY PLC - 4 MAY 2016

Interim report January-March 2016



Pöyry PLC Interim report 1 January–31 March 2016

Challenging start to the year

Key figures for January–March 2016

(Figures in brackets, unless otherwise stated, refer to the same period of the previous year.)

- Adjusted operating result decreased to EUR -0.6 (3.1) million mainly due to lower profitability in the Regional Operations. Operating result was EUR -2.6 (2.7) million.
- Net sales were EUR 136.0 (146.7) million. The decrease was mainly due to lower net sales in the Regional Operations.
- The Group's order stock was EUR 464.8 million and remained on the level of 2015 year-end.

Pöyry Group	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Order stock at the end of period, EUR million	464.8	532.2	-12.7	465.5
Net sales total, EUR million	136.0	146.7	-7.3	575.3
Operating result, EUR million	-2.6	2.7	n.a.	4.0
Operating margin, %	-1.9	1.8		0.7
Adjusted operating result, EUR million	-0.6	3.1	n.a.	9.4
Adjusted operating result, % of net sales	-0.4	2.1		1.6
Result before taxes, EUR million	-3.0	-0.7	n.a.	6.0
Earnings per share, basic, EUR	-0.07	-0.01	n.a.	0.09
Earnings per share, diluted, EUR	-0.07	-0.01	n.a.	0.09
Earnings per share, adjusted, EUR	-0.03	0.00	n.a.	0.18
Gearing, %	23.8	38.3		3.6
Return on investment, %	-3.8	6.4		6.1
Average number of personnel, full time equivalents (FTE)	4,904	5,105	-3.9	5,029

All figures and sums have been rounded off from the exact figures, which may lead to minor discrepancies upon addition or subtraction.

New disclosure procedure in publishing financial outlook

Pöyry has updated its disclosure procedures in line with the applicable Finnish Securities Act. Hence, from 2016 onwards Pöyry will publish its full year market outlook and financial forecast in its interim reports and financial statement release. Earlier, Pöyry published its full year market outlook and financial forecast only in its financial statement release.

Financial outlook for 2016 unchanged

The Group's adjusted operating result is expected to be positive.

Martin à Porta, President and CEO:

"It was a challenging start to the year. Compared to the strong first quarter in 2015, our net sales and profitability decreased. We did anticipate a soft first quarter, as the number of working days was less than in the previous year. Additionally there were unexpected losses in our Regional Operations in Switzerland which were a disappointment for us. We have taken the first immediate actions to rectify the situation and the recovery plan is underway.

Despite the shortcomings, there are also things in the first quarter that we can be satisfied with. The Industry Business Group was able to clearly improve its net sales and profitability. We were also able to secure several important orders across the different businesses and the prospects for new orders remained stable.

We have now communicated our operational framework to the senior management and execution has started accordingly. We are entering the next phase in developing our company. We will do everything to improve our competitiveness and to ensure that clients are always the main focus in all that we do. The three main aspects that will guide us over the next years are: simplifying and empowering our organisation, strengthening our core, and preparing to scale up.

Despite the challenging first quarter, we are confident that we are doing the right things and that we are able to improve step by step our performance. Thus we are maintaining our outlook that the Group's adjusted operating profit is expected to be positive in 2016."

Market outlook 2016

The economic and market outlook for 2016 remains challenging, however there are opportunities in specific segments of the market in Europe, in Asia and in North America. In addition, the quantitative easing programme of bond purchases launched by the European Central Bank in 2015 is aimed at creating conditions for regional and global recovery. Despite the slowing growth in China, the economic growth in the US and the UK is projected to remain robust.

For the businesses relevant to Pöyry, the sector specific outlook remains mixed. In the forest product industry sectors, such as packaging and tissue, the outlook is reasonable. However, in the graphic paper industry the decline in structural consumption is set to continue. For energy and other industrial sectors relevant to Pöyry's businesses, the prospects are expected to be challenging. However, the prevailing uncertainties offer opportunities for operational excellence and advisory services. In Europe, growth remains fragile, delaying economic recovery and investment decisions.

Group financial performance

EUR million	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Net sales				
Energy	33.7	34.5	-2.5	147.3
Industry	14.0	11.7	19.7	53.7
Regional Operations	71.9	82.3	-12.6	305.5
Management Consulting	16.0	17.3	-7.4	66.2
Unallocated	0.3	0.9	-62.2	2.6
Total	136.0	146.7	-7.3	575.3
Operating result				
Energy	0.2	1.3	-83.4	5.5
Industry	1.8	1.0	74.3	4.9
Regional Operations	-2.1	0.8	n.a.	-2.3
Management Consulting	1.2	1.5	-23.7	4.4
Unallocated	-3.7	-2.0	n.a.	-8.5
Total	-2.6	2.7	n.a.	4.0
Operating margin, %				
Energy	0.6	3.7		3.7
Industry	13.0	9.0		9.1
Regional Operations	-2.9	1.0		-0.7
Management Consulting	7.3	8.9		6.6
Total	-1.9	1.8		0.7
Adjusted operating result				
Energy	0.6	1.3	-49.9	5.7
Industry	1.8	1.0	74.3	4.9
Regional Operations	-0.8	1.3	n.a.	1.8
Management Consulting	1.4	1.5	-5.5	4.4
Unallocated	-3.7	-2.0	n.a.	-7.4
Total	-0.6	3.1	n.a.	9.4
Adjusted operating result, % of net sales				
Energy	1.9	3.7		3.8
Industry	13.0	9.0		9.1
Regional Operations	-1.1	1.5		0.6
Management Consulting	9.1	8.9		6.6
Total	-0.4	2.1		1.6

From 2016 onwards, Pöyry discloses its adjusted operating result in order to increase transparency and have a measure with which it is possible to assess the development of the performance from one period to another. The adjusted items are not related to the business operations of the reporting period and include restructuring and labour claim expenses, gains / losses related to divestments and profits / losses related to projects from former Urban Business Group or projects which have been finalised over two years ago.

Financial performance in January–March 2016

The Group's order stock remained stable compared to 2015 year-end. However, it decreased from the first quarter last year to EUR 464.8 (532.2) million. It remained stable in the Management Consulting Business Group, but decreased in all other Business Lines.

Order stock was EUR 165.9 million in the Energy Business Group (36% of the total order stock), EUR 32.6 million in the Industry Business Group (7%), EUR 247.3 million in the Regional Operations (53%) and EUR 18.8 million in the Management Consulting Business Group (4%).

Net sales were EUR 136.0 (146.7) million. The figure increased in the Industry Business Group and remained stable in the Energy Business Group. It decreased in the Management Consulting Business Group and in the Regional Operations.

Adjusted operating result decreased to EUR -0.6 (3.1) million. It increased in the Industry Business Group, but decreased in all other Business Lines, especially in the Regional Operations due to unexpected losses in Switzerland. The adjusted items of EUR 2.0 (0.4) million consist of restructuring expenses in the Energy Business Group, in the Management Consulting Business Group and in the Regional Operations, as well as of labour claim expenses related to employment claims customary in one of the Group's operating countries and losses recognised on projects originating from the former Urban Business Group. Operating result was EUR -2.6 (2.7) million.

Key project and contract wins published during the quarter

Customer	Assignment	Business line
Gasum, Finland	A five-year framework agreement for engineering and project implementation services.	Industry
Svenska kraftnät, Sweden	A three-year framework agreement for technical consultancy services.	Energy
Kruger Trois-Rivières L.P., Canada	Detailed engineering services assignment for the rebuild of the Trois-Rivières No. 10 newsprint machine into a state-of-the-art lightweight and high-strength recycled linerboard production facility.	Regional Operations
Oman Power and Water Procurement Company, Oman	Consulting services assignment together with Dentons to help create the detailed regulatory framework for a new spot electricity market.	Management Consulting
Società Italiana per Condotte D'Acqua S.p.A.	Rock and tunnel engineering for the Follo Line in Oslo, Norway.	Regional Operations
The wastewater association GWRZ, Switzerland	Engineering and site supervision services assignment for the extension of its Schönau wastewater treatment plant in Switzerland.	Regional Operations

Group financial result, financing and investments

The net financial items amounted to EUR -0.5 (-3.5) million. The comparative figure includes EUR -2.7 million exchange rate losses.

Result before taxes totalled EUR -3.0 (-0.7) million.

Income taxes were EUR -0.5 (0.4) million.

Net result for the period amounted to EUR -3.6 (-0.3) million, of which EUR -3.5 million was attributable to equity holders of the parent company and EUR -0.0 million to non-controlling interests.

Diluted earnings per share were EUR -0.07 (-0.01).

The consolidated balance sheet amounted to EUR 437.5 (456.9) million. Total equity at the end of the reporting period amounted to EUR 123.0 (92.5) million. In November 2015, Pöyry issued EUR 30 million hybrid capital securities, which are treated as equity in the consolidated financial statements. The capital securities have no maturity date, but the company has the right to redeem them after four years from the issue date upon certain conditions. Total equity attributable to equity holders of the parent company was EUR 121.4 (90.7) million, or EUR 2.03 (1.52) per share.

Return on equity (ROE) amounted to -13.4 (-1.2) per cent. Return on investment (ROI) was -3.8 (6.4) per cent.

Group cash and cash equivalents and other liquid assets remained on a sound level and amounted to EUR 46.0 (62.1) million at the end of the reporting period. In addition to these, the Group had available credit facilities amounting to EUR 93.4 million. The amount of issued Commercial Papers was EUR 38.3 million.

Net cash flow from operating activities in the reporting period amounted to EUR -23.6 (3.7) million, representing EUR -0.40 per share. In 2015, net cash flow from operating activities was positively impacted by a large project in Philippines. Net cash flow before financing activities amounted to EUR -24.8 (2.0) million. Net debt at the end of the reporting period was EUR 29.3 (35.5) million. Gearing was 23.8 (38.3) per cent. The equity ratio was 32.9 (24.5) per cent.

During the reporting period, the Group's capital expenditures totalled EUR 1.4 (2.0) million.

Calculation principles and key figures are presented on the Key figures page of this interim report.

Personnel

Employee figures are reported in full time equivalents (FTEs).

Personnel (FTE) by Business Line, at the end of the period	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Energy	1,128	1,064	6.0	1,134
Industry	475	454	4.8	470
Regional Operations	2,773	3,047	-9.0	2,816
Management Consulting	357	372	-4.2	351
Unallocated	181	190	-4.9	182
Personnel total	4,913	5,126	-4.2	4,952

Personnel (FTE) by geographic area, at the end of the period	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Nordic countries	1,860	1,902	-2.2	1,897
Other Europe	1,593	1,797	-11.4	1,597
Asia	694	577	20.3	689
North America	175	164	6.7	155
South America	591	675	-12.4	613
Other areas	1	11	-90.9	1
Personnel total	4,913	5,126	-4.2	4,952

Personnel structure

The Group had an average of 4,904 (5,105) employees (FTEs), which was 3.9 per cent less than in the previous year. The number of personnel (FTEs) at the end of the period was 4,913 (5,126). At the end of the reporting period, total number of employees was 5,717 (5,890).

Performance share plan 2014–2016

A separate Company Announcement was issued on 29 February 2016 regarding share-based incentive plan for the Pöyry Group's key personnel. More information on the performance share plans are available on the company's website at www.poyry.com.

Significant risks and business uncertainties

Economic and political uncertainty continues and the risk of recession persists, particularly in the European market. This can impact on clients' decision making and lead to delays. These circumstances may adversely influence Pöyry's clients' ability to arrange project financing and more generally, slow down overall business activity and hence impact Pöyry's net sales and profitability.

Pöyry focuses equally on small, mid-size and large projects. Large projects, which also include Engineering, Procurement and Construction (EPC) projects, may require thorough and lengthy development work and therefore contain uncertainties related to financing, implementation concepts and the exact timing of project start-up, all of which are beyond Pöyry's control. During the project execution phase, further risks may emerge. The company has stringent risk management processes in place by which such risks are identified and mitigated at the earliest possible stage.

Among the on-going projects, there are some projects facing particular challenges and risks in the context of their execution. In some of these projects, the respective subsidiary companies are involved in disputes and litigation where the outcome

and timing of the resolutions are uncertain and could differ from the management's current assessment. The majority of these projects originate from the former Urban Business Group. There is a distinct management focus on resolving these issues and their evolution is regularly reviewed and assessed in line with the company's risk assessment processes. One of these project contracts has expired in Q4 2015 and one has been terminated by the client in Q1 2016. The respective Pöyry subsidiary companies have financial claims against the clients in relation to both projects. There is a risk that the clients will also present formal claims against these subsidiary companies and that legal proceedings will be initiated. The projects in question are from the former Urban Business Group.

Part of Pöyry's business comes from municipal and other public sector clients. The high level of indebtedness of various economies has led the EU and an increasing number of governments to decide on austerity and cost-reduction measures. This may have a negative effect on infrastructure investments and consequently could affect services provided by Pöyry.

Part of Pöyry's net sales originates from emerging and developing countries, some of which face political and economic challenges. There is a risk that corresponding payment of invoices may be delayed excessively or that the Pöyry Group may experience credit losses. To manage this risk, the company maintains systematic processes for the follow-up and active collection of receivables.

The most relevant risks that relate to Pöyry's business are presented in more detail on the company's website at www.poyry.com.

Events after the reporting period

There were no significant events after the reporting period.

Business Lines

At the beginning of 2015 and 2016, minor organisational alignments were executed between the Business Lines. The comparative figures have been adjusted accordingly.

Energy Business Group

The Energy Business Group provides technical consulting, engineering, supervision and project management services within the areas of hydro power, thermal power, nuclear power, renewables and transmission & distribution. We help clients to effectively manage their assets throughout the entire business life-cycle underpinned by in-depth sector knowledge. We deliver both new build and rehabilitation projects, as well as services relating to existing assets.

	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Order stock, EUR million, at the end of the period	165.9	204.4	-18.8	174.5
Sales, EUR million	33.7	34.5	-2.5	147.3
Operating result, EUR million	0.2	1.3	-83.4	5.5
Operating margin, %	0.6	3.7		3.7
Adjusted operating result, EUR million	0.6	1.3	-49.9	5.7
Adjusted operating result, % of net sales	1.9	3.7		3.8
Personnel at the end of period	1,128	1,064	6.0	1,134

January–March 2016

Order intake declined from the previous year mainly due to a strong order intake especially in Asia and Latin America in the comparable quarter in 2015.

Order stock was EUR 165.9 (204.4) million. The decrease was mainly due to a larger order in Philippines, which was included in the order stock in the comparable period 2015.

Net sales remained stable at EUR 33.7 (34.5) million.

Adjusted operating result decreased to EUR 0.6 (1.3) million. Restructuring expenses related to the streamlining of operations in Northern and Central Europe are excluded from adjusted operating result. Operating result was EUR 0.2 (1.3) million.

Industry Business Group

The Industry Business Group provides technical consulting, engineering, project management and implementation services to clients in the areas of process industries and across the entire investment life-cycle. Focus sectors extend from pulp & paper to chemicals & bio-refining. We deliver solutions for complex new investment projects and rebuilds of existing plants.

	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Order stock, EUR million, at the end of the period	32.6	46.4	-29.9	37.2
Sales, EUR million	14.0	11.7	19.7	53.7
Operating result, EUR million	1.8	1.0	74.3	4.9
Operating margin, %	13.0	9.0		9.1
Adjusted operating result, EUR million	1.8	1.0	74.3	4.9
Adjusted operating result, % of net sales	13.0	9.0		9.1
Personnel at the end of period	475	454	4.8	470

January–March 2016

Order intake decreased from the strong comparable quarter in 2015. In the first quarter last year, order intake was positively impacted by the favourable development in Pöyry's chemicals and bio-refining business and assignments secured in pulp and paper sector.

Order stock decreased year-on-year and was EUR 32.6 (46.4) million. The decrease was mainly due to lower order intake and the previously announced cancellation and postponement of some projects in chemicals and bio-refining sectors.

Net sales improved due to good workload, increasing by 19.7 per cent to EUR 14.0 (11.7) million.

Operating result increased to EUR 1.8 (1.0) million as a result of improved net sales.

Regional Operations

Regional Operations provides clients with a broad range of services covering engineering and technical advisory, delivered across the energy, industry, transportation and water sectors. Our local office network is located within easy reach of client's operations, underpinned by global competence.

	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Order stock, EUR million, at the end of the period	247.3	262.1	-5.7	236.9
Sales, EUR million	71.9	82.3	-12.6	305.5
Operating result, EUR million	-2.1	0.8	n.a.	-2.3
Operating margin, %	-2.9	1.0		-0.7
Adjusted operating result, EUR million	-0.8	1.3	n.a.	1.8
Adjusted operating result, % of net sales	-1.1	1.5		0.6
Personnel at the end of period	2,773	3,047	-9.0	2,816

January–March 2016

Order intake decreased from the previous year. It increased in Northern Europe, but decreased in all other regions.

Order stock was EUR 247.3 (262.1) million. It increased in Northern Europe and decreased or remained stable in other regions.

Net sales decreased by 12.6 per cent to EUR 71.9 (82.3) million. They remained stable in the Northern Europe, but declined across all other regions, especially in Central Europe and Latin America.

Adjusted operating result decreased to EUR -0.8 (1.3) million. The figure increased in Latin America but decreased in Central and Northern Europe. The most significant decrease was due to unexpected losses in Switzerland. Adjusted operating result in 2016 is excluding losses recognised on projects originating from the former Urban Business Group, restructuring expenses in Central Europe and labour claim expenses related to employment claims customary in one of the Group's operating countries. In 2015, adjusted items were related to labour claim expenses related to employment claims customary in one of the Group's operating countries. They also included expenses related to the on-going arbitration proceedings concerning a large project in Brazil that was completed in 2013. Operating result was EUR -2.1 (0.8) million.

Management Consulting Business Group

Management Consulting Business Group provides strategic advisory services to the world's capital and resource intensive industries. Our expertise is based on market-led insights and quantitative models, as well as a profound understanding of sector specific strategies and technologies.

	1-3/ 2016	1-3/ 2015	Change, %	1-12/ 2015
Order stock, EUR million, at the end of the period	18.8	19.0	-1.1	16.2
Sales, EUR million	16.0	17.3	-7.4	66.2
Operating result, EUR million	1.2	1.5	-23.7	4.4
Operating margin, %	7.3	8.9		6.6
Adjusted operating result, EUR million	1.4	1.5	-5.5	4.4
Adjusted operating result, % of net sales	9.1	8.9		6.6
Personnel at the end of period	357	372	-4.2	351

January–March 2016

Order intake declined from the previous year mainly due to weaker performance in the Nordics, in the UK and in Asia Pacific.

Order stock remained stable at EUR 18.8 (19.0) million.

Net sales were EUR 16.0 (17.3) million.

Adjusted operating result was EUR 1.4 (1.5) million. Restructuring expenses in Asia are excluded from adjusted operating result. Operating result decreased to EUR 1.2 (1.5) million.

Unallocated items

The unallocated items consist of activities not relating to business lines as well as of such parent company expenses which are not charged to the business lines. The Group's parent company is responsible for developing the Group's strategy, financing, exploiting synergistic benefits, and for general co-ordination of the Group's operations. The parent company charges intra-group royalties and service fees.

During the period, unallocated items decreased the operating result by EUR -3.7 (-2.0) million.

Governance

Annual General Meeting 2016

The Annual General Meeting ("AGM") of Pöyry PLC was held on 10 March 2016. The AGM adopted Pöyry PLC's annual accounts and granted the members of the Board of Directors and the President and CEO of the company discharge from liability for the financial period 1 January to 31 December 2015.

The AGM decided that no dividend be distributed for the financial year 2015.

The AGM decided that the Board of Directors consists of six (6) ordinary members. The AGM elected the following members to the Board of Directors: Pekka Ala-Pietilä, Helene Biström, Henrik Ehrnrooth, Alexis Fries, Michael Rosenlew and Teuvo Salminen.

The AGM decided that the annual fees of the members of the Board of Directors be EUR 45,000 for a member, EUR 55,000 for the Vice Chairman and EUR 65,000 for the Chairman of the Board, and the annual fee of the members of the committees of the Board of Directors be EUR 15,000. In addition, the AGM authorised the Board of Directors to decide an additional fee of not more than EUR 15,000 per annum for each of the foreign residents of the Board of Directors and an additional fee of not more than EUR 5,000 per annum for each of the foreign residents of the committees of the Board of Directors. The authorisation shall be in force until the next AGM.

At its assembly meeting immediately following the AGM, the Board of Directors elected Henrik Ehrnrooth as Chairman and Teuvo Salminen as Vice Chairman. Teuvo Salminen (Chairman), Helene Biström and Alexis Fries were elected as members of the Audit Committee. Michael Rosenlew (Chairman), Pekka Ala-Pietilä and Henrik Ehrnrooth were elected as members of the Nomination and Compensation Committee. In accordance with the authorisation by the AGM the Board decided to pay an additional fee of EUR 15,000 per annum to the foreign residents of the Board of Directors and an additional fee of EUR 5,000 per annum to the foreign residents of the committees of the Board of Directors.

PricewaterhouseCoopers Oy continues as Pöyry PLC's auditors based on the resolution made in the AGM on 8 March 2012. PricewaterhouseCoopers Oy has appointed Merja Lindh, Authorised Public Accountant, as the auditor in charge.

The decisions made by the AGM of Pöyry PLC on 10 March 2016 are available in full on the company's website at www.poyry.com.

Authorisations of the Board of Directors

In the AGM on 10 March 2016, The Board of Directors was authorised to decide on the issuance of new shares and special rights entitling to shares, as well as to convey the company's own shares held by the company in one or more tranches. The share issue can be carried out as a share issue against payment or without consideration on terms to be determined by the Board of Directors and in relation to a share issue against payment at a price to be determined by the Board of Directors. A maximum of 11,800,000 new shares can be issued. A maximum of 5,900,000 own shares held by the company can be conveyed. The authorisation comprises a right to deviate from the shareholders' pre-emptive subscription right, as well as a right for the Board of Directors to resolve on all other terms and conditions regarding the issuance or conveyance of shares and special rights entitling to shares. Furthermore, the authorisation includes the right to decide on a share issue without consideration to the Company itself so that the amount of own shares held by the Company after the share issue is a maximum of one tenth (1/10) of all shares in the Company. The authorisation shall be in force for 18 months from the decision of the AGM. The authorisation granted by the previous AGM regarding issuing of shares expired simultaneously.

The decisions made by the AGM of Pöyry PLC on 10 March 2016 relating to the authorisations of the Board of Directors are available in full on the company's website at www.poyry.com.

Group Executive Committee

In August 2015, the Board of Directors of Pöyry PLC appointed Martin à Porta as the new President and CEO of Pöyry. He took up the position on 1 January 2016.

In December 2015, the Board of Directors of Pöyry PLC appointed Erik Olsson as the President of the Management Consulting Business Group and member of the Group Executive Committee of Pöyry PLC as of 1 January 2016.

After the changes, the Group Executive Committee consisted of Martin à Porta, Anja McAlister, Nicholas Oksanen, Marcelo Cordaro, Pasi Tolppanen, Erik Olsson, Richard Pinnock, Jukka Pahta, Anne Viitala and Jaana Rinne. All the Group Executive Committee members report to the President and CEO, Martin à Porta.

Shares

The share capital of Pöyry PLC at 31 March 2016 totalled EUR 14,588,478 and the total number of shares including treasury shares was 59,759,610.

On 31 March 2016, Pöyry PLC held a total of 419,055 own shares, which corresponds to 0.7 per cent of the total number of shares.

The closing price of Pöyry's shares on 31 March 2016 was EUR 3.40 (2.95). The volume weighted average share price during the reporting period was EUR 3.40 (2.96), the highest quotation being EUR 3.80 (3.14) and the lowest EUR 3.10 (2.70). The share price decreased by 10.1 per cent since the end of 2015. During the reporting period, approximately 0.9 million Pöyry shares were traded at Nasdaq Helsinki, corresponding to a turnover of approximately EUR 3.1 million. The average daily trading volume was 14,773 shares, or approximately EUR 0.1 million.

On 31 March 2016, the total market value of Pöyry's shares was EUR 201.8 (174.5) million excluding the treasury shares held by the company and EUR 203.2 (176.1) million including the treasury shares.

Ownership structure

The number of registered shareholders was 5,718 at the end of March 2016 compared to 5,819 shareholders at the end of 2015.

Corbis S.A. remained the largest shareholder with 34.20 per cent ownership of the total shares. The Chairman of the Board of Directors of Pöyry, Henrik Ehrnrooth, together with his brothers Georg Ehrnrooth and Carl-Gustaf Ehrnrooth, indirectly hold a controlling interest in Corbis S.A.

At the end of the reporting period, a total of 14.25 per cent of the shares were owned by nominee-registered shareholders. Total ownership outside Finland, including Corbis, together with nominee-registered shareholders represented 49.36 per cent of the total shares.

Financial outlook for 2016 unchanged

The Group's adjusted operating result is expected to be positive.

Financial information in 2016

Pöyry PLC will publish its interim reports in 2016 as follows:

- Interim report January–June 2016: Friday 29 July
- Interim report January–September 2016: Friday 28 October

Vantaa, 3 May 2016

Pöyry PLC
Board of Directors

Basis of preparation and accounting policies

This interim report has been prepared in accordance with IAS 34 following the same accounting principles as in the annual financial statements for 2015.

All figures in the accounts have been rounded and consequently, the totals of individual figures can deviate from the presented total figure. This interim report is unaudited.

Statement of comprehensive income

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Net sales	136.0	146.7	575.3
Other operating income	0.2	0.3	1.4
Materials and supplies	-1.7	-3.2	-14.8
External charges, subconsulting	-9.6	-10.7	-48.2
Personnel expenses	-92.8	-97.7	-366.6
Depreciation and impairment	-1.1	-1.1	-4.2
Other operating expenses	-33.4	-31.7	-139.0
Operating expenses total	-138.8	-144.4	-572.7
Operating result	-2.6	2.7	4.0
Proportion of net sales, %	-1.9	1.8	0.7
Financial income	0.6	0.6	7.3
Financial expenses	-1.0	-1.4	-5.1
Exchange rate differences	-0.1	-2.7	-0.7
Net financial items	-0.5	-3.5	1.4
Share of associated companies' and joint ventures' results	0.1	0.1	0.5
Result before taxes	-3.0	-0.7	6.0
Proportion of net sales, %	-2.2	-0.5	1.0
Income taxes	-0.5	0.4	0.1
Net result for the period	-3.6	-0.3	6.0
Other comprehensive income			
Items that will not be reclassified to profit or loss			
Remeasurements of net defined benefit pension obligation	-2.3	-17.5	-10.4
Income tax relating to these items	0.5	0.0	3.2
Items that may be reclassified to profit or loss			
Translation differences	-0.9	8.5	-1.0
Total comprehensive income for the period	-6.3	-9.3	-2.1
Net result attributable to:			
Owners of the parent company	-3.5	-0.5	5.5
Non-controlling interest	0.0	0.2	0.5
Total comprehensive income attributable to:			
Owners of the parent company	-6.2	-9.5	-2.6
Non-controlling interest	0.0	0.2	0.5
Earnings/share, EUR	-0.07	-0.01	0.09
Corrected with dilution effect	-0.07	-0.01	0.09

Statement of financial position

Assets, EUR million	31 Mar 2016	31 Mar 2015	31 Dec 2015
Non-current assets			
Goodwill	121.2	124.6	121.4
Intangible assets	6.0	2.9	5.3
Tangible assets	8.4	10.3	8.7
Shares in associated companies and joint ventures	1.8	1.7	1.8
Other non-current investments	1.0	1.0	1.0
Deferred tax assets	32.4	26.5	31.3
Pension receivables	0.1	0.2	0.1
Other	5.1	5.4	5.2
	175.9	172.6	174.7
Current assets			
Work in progress	82.0	89.5	74.6
Accounts receivable	102.0	102.0	104.1
Loans receivable	0.0	0.0	0.0
Other receivables	11.6	8.3	10.7
Prepaid expenses and accrued income	15.3	12.1	11.3
Current tax receivables	4.6	4.4	3.9
Financial assets at fair value through profit and loss	-	0.2	-
Cash and cash equivalents	46.0	61.9	70.6
	261.6	278.4	275.2
Assets classified as held for sale	-	5.8	-
Total assets	437.5	456.9	449.9
Equity and liabilities, EUR million	31 Mar 2016	31 Mar 2015	31 Dec 2015
Equity			
Equity attributable to the owners of the parent company			
Share capital	14.6	14.6	14.6
Invested free equity reserve	60.1	60.1	60.1
Hybrid bond	30.0	-	30.0
Translation differences	-14.6	-4.0	-13.7
Retained earnings	31.3	20.1	36.7
	121.4	90.7	127.6
Non-controlling interest	1.7	1.8	1.7
Total equity	123.0	92.5	129.3
Non-current liabilities			
Interest bearing non-current liabilities	29.0	37.0	29.0
Pension obligations	49.2	55.2	46.8
Deferred tax liabilities	0.1	0.2	0.2
Other non-current liabilities	0.1	0.1	0.0
	78.4	92.5	76.0
Current liabilities			
Amortisations of interest bearing non-current liabilities	8.0	23.3	8.0
Commercial papers	38.3	37.2	38.3
Interest bearing current liabilities	0.0	0.0	0.0
Provisions	12.4	14.8	12.2
Project advances	64.1	79.4	70.9
Accounts payable	16.7	18.7	21.0
Other current liabilities	21.4	21.2	23.6
Current tax payables	4.0	5.9	6.0
Accrued expenses and deferred income	71.3	71.4	64.6
	236.1	271.9	244.7
Total equity and liabilities	437.5	456.9	449.9

Statement of cash flows

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Operating activities			
Net result for the period	-3.6	-0.3	6.0
Adjustments:			
Share-based expenses	0.0	0.1	0.5
Depreciation and impairment	1.1	1.1	4.2
Impairment losses from accounts receivable and work in progress	0.9	-0.9	-0.9
Gains (-) / losses (+) on sales of shares and fixed assets	0.0	0.0	-0.2
Financial income and expenses	0.5	3.5	-1.4
Income taxes	0.5	-0.4	-0.1
Changes in working capital:			
Change in work in progress	-8.3	-6.9	1.9
Change in accounts receivable	1.8	17.9	12.0
Change in project advances received	-6.4	-8.3	-13.4
Change in accounts payable	-6.8	-3.0	0.2
Change in other receivables and payables	-1.2	1.4	-5.1
Received financial income	0.4	1.1	2.7
Paid financial expenses	-1.3	-1.3	-5.1
Paid income taxes	-1.3	-0.5	-3.3
Net cash flow from operating activities	-23.6	3.7	-2.2
Investing activities			
Proceeds from sale of subsidiaries, net of cash disposed	-	-	2.3
Investments in fixed assets	-1.4	-2.0	-6.9
Sale of shares in associated companies and joint ventures	-	-	10.3
Sale of other fixed assets	0.0	0.0	0.2
Received dividends	0.3	0.3	1.5
Net cash flow from investing activities	-1.2	-1.7	7.4
Net cash before financing	-24.8	2.0	5.2
Financing activities			
Repayments of loans	-	0.0	-22.8
Change in current financing	0.0	5.9	7.0
Hybrid bond	-	-	30.0
Hybrid bond expenses	-	-	-0.4
Paid dividends	-	-	0.0
Net cash flow from financing activities	0.0	5.9	13.8
Change in cash and cash equivalents and in other liquid assets	-24.8	7.9	19.0
Cash and cash equivalents and other liquid assets at the beginning of the period	70.6	50.3	50.3
Effect of changes in exchange rates	0.2	3.9	1.3
Cash and cash equivalents and other liquid assets at the end of the period	46.0	62.1	70.6
Financial assets at fair value through profit and loss	-	0.2	-
Cash and cash equivalents	46.0	61.9	70.6
Cash and cash equivalents and other liquid assets	46.0	62.1	70.6

Statement of changes in equity

EUR million	Equity attributable to the owners of the parent company							Non-controlling interest	Total equity
	Share capital	Legal reserve	Invested free equity reserve	Hybrid bond	Translation differences ¹⁾	Retained earnings			
1-3/2016									
Equity 1 January 2016	14.6	-	60.1	30.0	-13.7	36.7	1.7	129.3	
Net result for the period						-3.5	0.0	-3.6	
Other comprehensive income for the period					-0.9	-1.8	0.0	-2.7	
Total comprehensive income for the period					-0.9	-5.4	0.0	-6.3	
Share-based payments						0.0		0.0	
Total contributions by and distributions to owners of the parent, recognised directly into equity						0.0		0.0	
Equity 31 March 2016	14.6	-	60.1	30.0	-14.6	31.3	1.7	123.0	
1-3/2015									
Equity 1 January 2015	14.6	3.6	60.1	-	-12.5	34.4	1.6	101.8	
Reclassification of legal reserve		-3.6				3.6			
Adjusted equity 1 January 2015	14.6	-	60.1	-	-12.5	38.0	1.6	101.8	
Net result for the period						-0.5	0.2	-0.3	
Other comprehensive income for the period					8.5	-17.5	0.0	-9.0	
Total comprehensive income for the period					8.5	-18.0	0.2	-9.3	
Equity 31 March 2015	14.6	-	60.1	-	-4.0	20.1	1.8	92.5	
1-12/2015									
Equity 1 January 2015	14.6	3.6	60.1	-	-12.5	34.4	1.6	101.8	
Reclassification of legal reserve		-3.6				3.6			
Adjusted equity 1 January 2015	14.6	-	60.1	-	-12.5	38.0	1.6	101.8	
Net result for the period						5.5	0.5	6.0	
Other comprehensive income for the period					-1.0	-7.2	0.0	-8.1	
Total comprehensive income for the period					-1.0	-1.6	0.5	-2.1	
Hybrid bond				30.0					30.0
Hybrid bond expenses						-0.3			-0.3
Dividend distribution							0.0		0.0
Disposals of subsidiaries					-0.2	0.2	-0.5		-0.5
Share-based payments						0.4			0.4
Total contributions by and distributions to owners of the parent, recognised directly into equity				30.0	-0.2	0.3	-0.5		29.6
Equity 31 December 2015	14.6	-	60.1	30.0	-13.7	36.7	1.7	129.3	

¹⁾ Internal loans to a certain subsidiary were reclassified as net investment in foreign operations in Q3 2015. As a consequence in 2015 accumulated exchange losses from these loans were recorded in other comprehensive income. The accumulated exchange losses from these loans totalling EUR -1.3 million in January-March 2015 were included in financial items.

Key figures

	1-3/ 2016	1-3/ 2015	1-12/ 2015
Earnings/share, EUR	-0.07	-0.01	0.09
Corrected with dilution effect	-0.07	-0.01	0.09
Earnings/share, adjusted, EUR	-0.03	0.00	0.18
Shareholders' equity/share, EUR	2.03	1.52	2.14
Return on investment, %	-3.8	6.4	6.1
Return on equity, %	-13.4	-1.2	5.9
Equity ratio, %	32.9	24.5	34.1
Net debt/equity ratio (gearing), %	23.8	38.3	3.6
Net debt, EUR million	29.3	35.5	4.7
Consulting and engineering, EUR million	459.8	512.4	458.2
EPC, EUR million	5.0	19.8	7.3
Order stock total, EUR million	464.8	532.2	465.5
Capital expenditure, operating, EUR million	1.4	2.0	6.9
Personnel in group companies on average	4,904	5,105	5,029
Personnel in group companies at end of period	4,913	5,126	4,952

Calculation of key figures

Return on investment, ROI %

result before taxes + interest and other financial expenses
 balance sheet total - non-interest bearing liabilities (quarterly average) x 100

Return on equity, ROE %

net result
 equity (quarterly average) x 100

Equity ratio %

equity
 balance sheet total - advance payments received x 100

Net debt/equity ratio, gearing %

interest-bearing liabilities - cash and cash equivalents
 equity x 100

Earnings/share, EPS

net result attributable to the owners of the parent company - accrual basis interest of hybrid bonds adjusted with tax effect
 issue-adjusted average number of shares for the fiscal year

Earnings/share, adjusted

net result attributable to the owners of the parent company - accrual basis interest of hybrid bonds adjusted with tax effect + adjustment items used in calculating the adjusted operating result
 issue-adjusted average number of shares for the fiscal year, corrected with dilution effect

Equity attributable to the equity holders of the parent company / share

equity attributable to the equity holders of the parent company
 issue-adjusted number of shares at the end of the fiscal year

Contingent liabilities

EUR million	31 Mar 2016	31 Mar 2015	31 Dec 2015
Other own obligations			
Other obligations	0.3	0.2	0.2
Accrued interest on hybrid bond	0.8	-	0.2
Project and other guarantees	44.0	57.5	48.5
Total	45.1	57.7	48.9
For others			
Pledged assets	0.0	0.0	0.0
Other obligations	0.2	0.1	0.1
Total	0.2	0.1	0.2
Rent and lease obligations	122.8	134.3	125.3

Project and other guarantees

Project guarantees are normal undertakings related to project business, for example bid bonds or performance guarantees.

Rent and lease obligations

In 2013 Pöyry PLC sold its Vantaa office real estate in Finland. In the transaction Pöyry PLC signed a long-term lease agreement of 15 years for the property. The rent of the lease-agreement is market-based. Pöyry PLC is entitled to extend the term of the lease by a maximum of 15 years. The lease agreement of Vantaa office real estate is the largest lease agreement of the group and comprises most of the group's rental and lease obligations.

Claims and litigation

Given the nature of Pöyry's operations, claims are made against Group companies from time to time based on various grounds, which sometimes result in litigation or arbitration.

Litigations and arbitrations of material value

Sino-Forest Corporation related litigations

In 2011 three competing class proceedings of material value were commenced in Ontario, Canada against Pöyry's subsidiary companies along with other defendants concerning matters relating to Sino-Forest Corporation ("SFC"). Only one of these competing class proceedings was allowed to proceed by the Ontario court (the "Ontario Proceeding"), the others were stayed. The Ontario Proceeding only named one Pöyry subsidiary company as a defendant. A parallel proceeding was commenced in Quebec, Canada involving the same Pöyry subsidiary company (together with the Ontario Proceeding, the "Canadian SFC Litigation").

During the first reporting period of 2012, the Pöyry subsidiary company named as a defendant in the Ontario Proceeding concluded a settlement agreement with the plaintiffs concerning the Canadian SFC Litigation (the "Settlement Agreement"), which was subsequently approved by the Ontario and Quebec courts in the third and fourth reporting periods of 2012, respectively.

In the fourth reporting period of 2012, the Pöyry subsidiary company named as a defendant in the Ontario Proceeding was also added as a defendant to an existing class action previously commenced against SFC and others in the State of New York of the USA (the "US SFC Litigation"). The allegations pleaded are similar to those in the Canadian SFC Litigation. There have been no material developments in the US SFC Litigation since the above-referenced addition of the Pöyry subsidiary company as a defendant.

A 'Litigation Trust' was created by way of the SFC insolvency proceedings in December 2012 to pursue certain claims that SFC and/or its noteholders had at that time. Commencing in the last reporting period of 2013, proceedings in various jurisdictions were issued by the Litigation Trust against, inter alia, certain of Pöyry's subsidiary companies that had provided consulting services to SFC. While Pöyry's legal advisors in those jurisdictions are of the view that these proceedings are without merit, it is premature to assess the outcome of these proceedings.

Rigesa arbitration

In 2013 Pöyry Tecnologia Ltda. and Pöyry Soluções em Projectos Ltda., subsidiary companies of Pöyry, commenced arbitration proceedings against Rigesa Celulose, Papel e Embalagens Ltda. ("Rigesa") in Brazil regarding the payment of certain change orders and other claims in relation to project deliveries of the said subsidiary companies to Rigesa. Rigesa has since commenced counter proceedings against the said Pöyry subsidiary companies in relation to the same project. The two arbitration proceedings have been combined into one proceeding (together the "Rigesa arbitration"). While Pöyry is convinced on the justification for its claims against Rigesa and does not see merit in Rigesa's counterclaims, it is premature to assess the outcome of the Rigesa arbitration.

Metro Lima Line No 1 – Contraloria litigations

The Office of the Comptroller General of the Republic of Peru (“Contraloria”) has commenced several proceedings, together with a material value, against the Consortium CESEL-PÖYRY (“Consortium”) and some of the employees of the participating companies concerning certain aspects of the site supervision services provided by the Consortium to its public sector client, Autonomous Authority of the Electric Mass Transportation System of Lima – Callao (“AATE”). Pöyry Switzerland Ltd. is a party to the Consortium. The services of the Consortium ended in 2013 and have been approved by the client AATE. While Pöyry’s legal advisors in Peru are of the view that these proceedings are without merit, it is premature to assess the outcome of these proceedings.

Apart from the above referred legal proceedings, the risk related to the individual claims and litigations where Group companies are involved is, on balance, considered immaterial on the Group level, taking into consideration the value and basis of these claims and litigations, the contractual terms and conditions and expert opinions applicable to these claims and litigations, the extent of Pöyry’s business operations and insurance cover of the Group companies. There are, however, always uncertainties related to the outcome of litigation and arbitration proceedings.

Derivative instruments

EUR million	31 Mar 2016	31 Mar 2015	31 Dec 2015
Foreign exchange forward contracts			
Nominal value	59.3	40.0	65.3
Fair value, gains	0.5	0.7	0.6
Fair value, losses	-1.4	-1.7	-0.9
Fair value, net	-0.9	-1.1	-0.2
Fair value hedge accounting			
Nominal value	22.6	7.2	28.2
Fair value, gains	0.2	0.8	0.4
Fair value, losses	-0.8	-0.5	-1.3
Fair value, net	-0.5	0.3	-0.9
Foreign exchange option contracts			
Purchased, nominal value	14.6	19.4	6.9
Purchased, gains	0.0	0.3	0.0
Purchased, losses	-0.1	-0.2	-0.1
Purchased, net	0.0	0.1	-0.1
Sold, nominal value	22.4	27.3	8.9
Sold, gains	0.1	0.1	0.0
Sold, losses	0.0	-0.2	0.0
Sold, net	0.1	-0.1	0.0
Foreign exchange options, net	0.1	0.0	-0.1
Interest rate swaps			
Nominal value	15.0	15.0	15.0
Fair value, losses	-0.1	-0.1	-0.1
Fair value, net	-0.1	-0.1	-0.1

The Group hedges the project cash flows denominated in foreign currency by using foreign exchange derivative contracts. Exchange rate gains or losses arisen from these derivative contracts are recorded in sales and project expenses.

The fair value of the foreign exchange derivative contracts is specified by closing date fair values for the corresponding maturities of the agreements. Derivatives in hedge accounting are effective. The fair values of the interest rate swaps have been specified by the present values of the future cash flows which are based on the closing date’s interest rates and other information, excluding the accrued interest and exchange rate difference. The fair values represent the prices which the Group should pay or receive if it terminated the derivative agreement, and the fair values are based on banks’ confirmations as well as reports produced by the treasury management system. Derivative instruments have not been set off in the financial statements but all belong to master netting agreements agreed with external counterparties.

Fair value hierarchy for financial assets and liabilities recognised at fair value

EUR million	31 Mar 2016	Level 1	Level 2	Level 3
Financial assets at fair value				
Derivatives under fair value hedge accounting	0.2		0.2	
Derivatives outside of hedge accounting	0.7		0.7	
Total financial assets at fair value	0.9	-	0.9	-

Financial liabilities at fair value				
Derivatives under fair value hedge accounting	0.8		0.8	
Derivatives outside of hedge accounting	1.7		1.7	
Total financial liabilities at fair value	2.4	-	2.4	-

EUR million	31 Mar 2015	Level 1	Level 2	Level 3
Financial assets at fair value				
Derivatives under fair value hedge accounting	0.8		0.8	
Derivatives outside of hedge accounting	1.1		1.1	
Financial assets at fair value through profit and loss	0.2		0.2	
Total financial assets at fair value	2.1	-	2.1	-

Financial liabilities at fair value				
Derivatives under fair value hedge accounting	0.5		0.5	
Derivatives outside of hedge accounting	2.2		2.2	
Total financial liabilities at fair value	2.8	-	2.8	-

EUR million	31 Dec 2015	Level 1	Level 2	Level 3
Financial assets at fair value				
Derivatives under fair value hedge accounting	0.4		0.4	
Derivatives outside of hedge accounting	0.7		0.7	
Total financial assets at fair value	1.1	-	1.1	-

Financial liabilities at fair value				
Derivatives under fair value hedge accounting	1.3		1.3	
Derivatives outside of hedge accounting	1.1		1.1	
Total financial liabilities at fair value	2.4	-	2.4	-

Level 1 fair values are measured using quoted prices in active markets at the balance sheet date for identical assets or liabilities. A market is regarded as active if quoted prices are easily and regularly available from e.g. an exchange, dealer, broker, industry group or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. The quoted market price used for financial assets held by the Group is the current bid price. Instruments in Level 1 consist mainly of DAX, FTSE and Dow Jones equity investments classified as trading securities or available for sale.

Level 2 fair values of financial instruments that are not traded in an active market (for example OTC-derivatives) are determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. The following techniques can be used to value financial instruments:

- Quoted market prices or dealer quotes for similar instruments
- Interest rate swaps: the present value of the estimated future cash flows based on observable yield curves
- Foreign exchange forward contracts: discounting back to present value based on forward rates at the balance sheet date
- Other financial instruments: for example discounted cash flow analysis

Level 3 fair values are measured using valuation techniques based on unquoted parameter inputs.

During the reporting period there were no transfers between levels 1, 2 and 3.

Financial assets and liabilities

EUR million	31 Mar 2016	31 Mar 2015	31 Dec 2015
Available-for-sale assets, shares	0.6	0.6	0.6
Loans and other receivables			
Non-current accounts receivable	2.8	3.5	2.9
Other non-current receivables	1.9	1.6	1.9
Current accounts receivable	102.0	102.0	104.1
Non-current loans receivable	0.4	0.4	0.4
Current loans receivable	0.0	0.0	0.0
Cash and cash equivalents ¹⁾	46.0	62.1	70.6
Derivatives under fair value hedge accounting	0.2	0.8	0.4
Derivatives outside of hedge accounting	0.7	1.1	0.7
Financial assets at fair value through profit and loss	-	0.2	-
Total financial assets	154.7	172.4	181.5
Liabilities at amortised cost			
Interest bearing liabilities	75.3	97.6	75.3
Accounts payable	16.7	18.7	21.0
Derivatives under fair value hedge accounting	0.8	0.5	1.3
Derivatives outside of hedge accounting	1.7	2.2	1.1
Total financial liabilities	94.4	119.1	98.7

The fair value of the financial assets and liabilities measured at amortised cost equals their carrying amount, as the impact of discounting is not significant. The fair values are within level 2 of the fair value hierarchy. Fair value calculation rules of the derivatives are presented in note Derivative Instruments.

¹⁾ Cash and cash equivalents include current account balances which belong to a multi-currency notional cash pool operated by Pöyry PLC. For reporting purposes the account balances of this cash pool can be offset if the conditions of "IAS 32 Financial Instruments: Presentation" are met. The Group met these conditions and at 31 March 2016 EUR 24.9 (20.7) million of the cash balances and equivalent amount of the overdraft balances were offset.

Related party transactions

To the related parties of Pöyry Group belong subsidiaries, associated companies, joint ventures, the Board of Directors, the President and CEO and the members of the Group Executive Committee and their family members. Furthermore Corbis S.A. belongs to the related parties.

Shareholdings

The members of the Board of Directors, the President and CEO and the members of the Group Executive Committee owned on 31 March 2016 a total of 516,519 shares (on 31 December 2015 a total of 384,269 shares).

Performance share plan 2014-2016

Pöyry has share-based incentive plan for the Pöyry Group key personnel, which was approved by the Board of Directors of Pöyry PLC on 4 February 2014. The incentive plan is directed to approximately 40 persons and it consists of three discretionary periods, calendar years 2014, 2015 and 2016. The Board of Directors will decide on the performance criteria and the target reward in number of shares at the beginning of each discretionary period. The performance criteria and target reward size for the discretionary period 2016 were approved by the Board of Directors on 29 February 2016. More information can be found from the related Company Announcement published on 29 February 2016. More information on the performance share plans is also available on the company's website at www.poyry.com.

Own shares

Pöyry PLC holds on 31 March 2016 a total of 419,055 own shares (31 December 2015 519,055) corresponding to 0.7 per cent of the total number of shares.

Transactions with associated companies

The transactions are determined on an arm's length basis. They are not material to the Group.

Changes in intangible and tangible assets

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Intangible assets			
Book value at the beginning of the period	5.3	2.2	2.2
Capital expenditure	1.1	0.9	4.2
Decrease	0.0	0.0	-0.2
Depreciation	-0.4	-0.2	-0.9
Exchange differences	0.0	0.0	0.0
Book value at the end of the period	6.0	2.9	5.3
Tangible assets			
Book value at the beginning of the period	8.7	10.4	10.4
Capital expenditure	0.4	1.2	3.1
Decrease	0.0	-0.5	-1.3
Depreciation	-0.8	-0.9	-3.3
Exchange differences	0.0	0.1	-0.2
Book value at the end of the period	8.4	10.3	8.7

Changes in goodwill

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Book value at the beginning of the period	121.4	119.2	119.2
Exchange differences	-0.2	5.4	2.2
Book value at the end of the period	121.2	124.6	121.4

Operating segments

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Net sales			
Energy	33.7	34.5	147.3
Industry	14.0	11.7	53.7
Regional Operations	71.9	82.3	305.5
Management Consulting	16.0	17.3	66.2
Unallocated	0.3	0.9	2.6
Total	136.0	146.7	575.3
Operating result			
Energy	0.2	1.3	5.5
Industry	1.8	1.0	4.9
Regional Operations	-2.1	0.8	-2.3
Management Consulting	1.2	1.5	4.4
Unallocated	-3.7	-2.0	-8.5
Total	-2.6	2.7	4.0
Net financial items	-0.5	-3.5	1.4
Share of associated companies' and joint ventures' results	0.1	0.1	0.5
Result before taxes	-3.0	-0.7	6.0
Income taxes	-0.5	0.4	0.1
Net result for the period	-3.6	-0.3	6.0
Attributable to:			
Equity holders of the parent company	-3.5	-0.5	5.5
Non-controlling interest	0.0	0.2	0.5

EUR million	1-3/ 2016	1-3/ 2015	1-12/ 2015
Operating result, % of net sales			
Energy	0.6	3.7	3.7
Industry	13.0	9.0	9.1
Regional Operations	-2.9	1.0	-0.7
Management Consulting	7.3	8.9	6.6
Group	-1.9	1.8	0.7
Adjusted operating result			
Energy	0.6	1.3	5.7
Industry	1.8	1.0	4.9
Regional Operations	-0.8	1.3	1.8
Management Consulting	1.4	1.5	4.4
Unallocated	-3.7	-2.0	-7.4
Total	-0.6	3.1	9.4
Adjusted operating result, % of net sales			
Energy	1.9	3.7	3.8
Industry	13.0	9.0	9.1
Regional Operations	-1.1	1.5	0.6
Management Consulting	9.1	8.9	6.6
Group	-0.4	2.1	1.6
Order stock			
Energy	165.9	204.4	174.5
Industry	32.6	46.4	37.2
Regional Operations	247.3	262.1	236.9
Management Consulting	18.8	19.0	16.2
Unallocated	0.2	0.2	0.6
Total	464.8	532.2	465.5
Consulting and engineering	459.8	512.4	458.2
EPC	5.0	19.8	7.3
Total	464.8	532.2	465.5
Net sales by area			
The Nordic countries	49.8	47.0	191.5
Other Europe	43.4	51.0	210.6
Asia	24.5	24.8	90.8
North America	6.0	7.1	24.2
South America	11.0	15.3	53.2
Other	1.3	1.6	5.0
Total	136.0	146.7	575.3
Personnel at the end of the period			
Energy	1,128	1,064	1,134
Industry	475	454	470
Regional Operations	2,773	3,047	2,816
Management Consulting	357	372	351
Unallocated	181	190	182
Total	4,913	5,126	4,952

Operating segments by quarter

EUR million	1-3/ 2015	4-6/ 2015	7-9/ 2015	10-12/ 2015	1-3/ 2016
Net sales					
Energy	34.5	37.3	39.0	36.4	33.7
Industry	11.7	14.1	12.3	15.6	14.0
Regional Operations	82.3	80.3	68.2	74.7	71.9
Management Consulting	17.3	17.9	13.7	17.2	16.0
Unallocated	0.9	1.2	0.0	0.5	0.3
Total	146.7	150.9	133.2	144.5	136.0
Operating result					
Energy	1.3	0.6	1.1	2.6	0.2
Industry	1.0	1.1	1.1	1.7	1.8
Regional Operations	0.8	-3.2	0.4	-0.3	-2.1
Management Consulting	1.5	1.5	0.2	1.1	1.2
Unallocated	-2.0	0.2	-1.7	-5.0	-3.7
Total	2.7	0.2	1.1	0.1	-2.6
Net financial items	-3.5	-0.4	6.5	-1.1	-0.5
Share of associated companies' and joint ventures' results	0.1	0.2	0.1	0.1	0.1
Result before taxes	-0.7	-0.1	7.7	-0.9	-3.0
Income taxes	0.4	-1.0	-0.2	0.9	-0.5
Net result for the period	-0.3	-1.2	7.5	0.0	-3.6
Attributable to:					
Equity holders of the parent company	-0.5	-1.3	7.3	0.0	-3.5
Non-controlling interest	0.2	0.2	0.2	0.0	0.0
Operating result, % of net sales					
Energy	3.7	1.5	2.8	7.2	0.6
Industry	9.0	7.7	9.0	10.6	13.0
Regional Operations	1.0	-4.0	0.5	-0.3	-2.9
Management Consulting	8.9	8.4	1.7	6.5	7.3
Group	1.8	0.1	0.8	0.1	-1.9
Adjusted operating result					
Energy	1.3	0.6	1.2	2.6	0.6
Industry	1.0	1.1	1.1	1.7	1.8
Regional Operations	1.3	-2.0	0.7	1.9	-0.8
Management Consulting	1.5	1.5	0.2	1.1	1.4
Unallocated	-2.0	0.0	-0.9	-4.5	-3.7
Total	3.1	1.2	2.4	2.7	-0.6
Adjusted operating result, % of net sales					
Energy	3.7	1.5	3.2	7.2	1.9
Industry	9.0	7.7	9.0	10.6	13.0
Regional Operations	1.5	-2.5	1.0	2.5	-1.1
Management Consulting	8.9	8.4	1.7	6.5	9.1
Group	2.1	0.8	1.8	1.9	-0.4
Order stock					
Energy	204.4	191.6	183.5	174.5	165.9
Industry	46.4	48.1	38.6	37.2	32.6
Regional Operations	262.1	243.9	245.2	236.9	247.3
Management Consulting	19.0	16.5	18.9	16.2	18.8
Unallocated	0.2	2.3	1.6	0.6	0.2
Total	532.2	502.4	487.8	465.5	464.8

Adjusted operating result

Pöyry discloses adjusted operating result in order to have more transparency and in order to have a measure with which it is possible to assess the development of the performance from one period to another. The adjustment items are not related to the business operations of the reporting period and include restructuring and labour claim expenses, gains/ losses related to divestments and profits/ losses related to projects from former Urban Business Group or projects which have been finalized over two years ago.

Adjusted operating result 1-3/2016

EUR million	Energy	Industry	Regional Operations	Management Consulting	Unallo- cated	Total
Operating result 1-3/2016	0.2	1.8	-2.1	1.2	-3.7	-2.6
Restructuring and labour claim ¹⁾ expenses	0.4		0.7	0.3		1.4
Profits / losses related to projects from former Urban Business Group			0.6			0.6
Profits / losses related to projects finalized over two years ago			0.0			0.0
Adjusted operating result 1-3/2016	0.6	1.8	-0.8	1.4	-3.7	-0.6

Adjusted operating result 1-3/2015

EUR million	Energy	Industry	Regional Operations	Management Consulting	Unallo- cated	Total
Operating result 1-3/2015	1.3	1.0	0.8	1.5	-2.0	2.7
Restructuring and labour claim ¹⁾ expenses			0.2			0.2
Profits / losses related to projects finalized over two years ago			0.2			0.2
Adjusted operating result 1-3/2015	1.3	1.0	1.3	1.5	-2.0	3.1

Adjusted operating result 1-12/2015

EUR million	Energy	Industry	Regional Operations	Management Consulting	Unallo- cated	Total
Operating result 1-12/2015	5.5	4.9	-2.3	4.4	-8.5	4.0
Restructuring and labour claim ¹⁾ expenses	0.2		1.2		1.3	2.7
Gains / losses related to divestments					-0.2	-0.2
Profits / losses related to projects from former Urban Business Group			2.0			2.0
Profits / losses related to projects finalized over two years ago			0.9			0.9
Adjusted operating result 1-12/2015	5.7	4.9	1.8	4.4	-7.4	9.4

¹⁾ Labour claim expenses are expenses related to employment claims customary in one of the Group's operating countries and are based on local professional opinions.