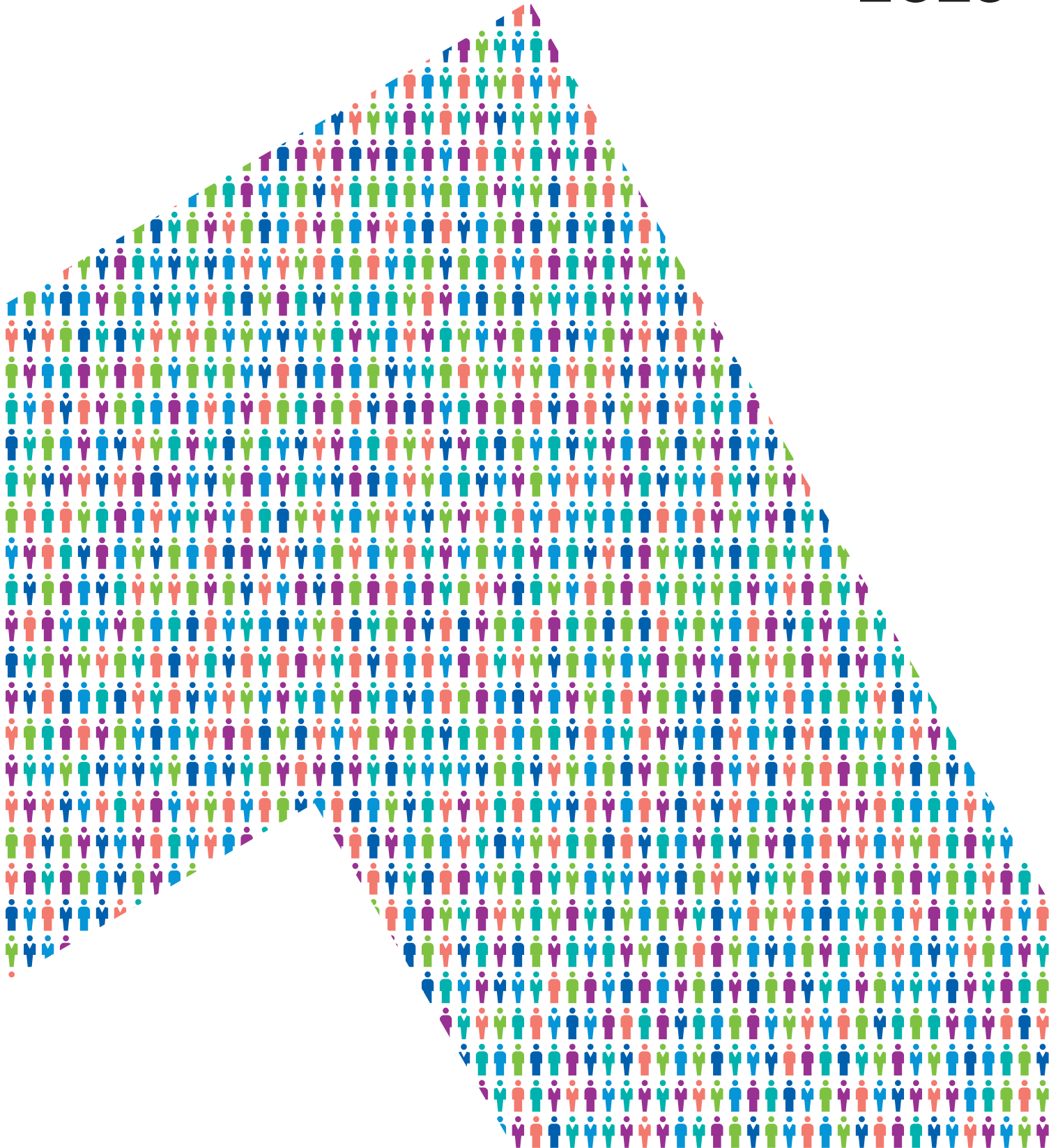


INNOVATION  
BY EXPERIENCE



# Interim Report January – March 2016



# Improved earnings and increased growth despite calendar effects

## First quarter 2016

- Net sales amounted to SEK 2,643 million (2,397)
- Operating profit totalled SEK 220 million (207)
- Operating margin was 8.3 percent (8.6)
- Profit after tax totalled SEK 161 million (152)
- Earnings per share, before dilution: SEK 2.10 (1.95)

### A FEW WORDS FROM THE PRESIDENT

ÅF's operating profit of SEK 220 million is the highest ever for a first quarter. ÅF also presented a persistently stable growth and a strong cash flow.

The Infrastructure Division is continuing to exhibit solid growth with healthy profitability. Meanwhile in Norway, Reinertsen and ÅF are in the process of merging their infrastructure operations. This will create an effective platform for continued growth in the Norwegian market. The focus now is on integrating both operations to provide a stronger offering to customers in Norway.

The Technology Division is seeing a persistent improvement in profitability in a market that is showing a positive trend. Demand for digital services and IT is rising, and the savings programme that was implemented last year has produced the anticipated effect during the quarter.

The market situation for the Industry Division remains unchanged, with considerable varia-

tion in demand in the various sectors. Demand continues to be weak in the commodities and energy sectors, whereas in the pulp, pharmaceutical and automotive industries we are seeing growth in demand. China has become an interesting market within the automotive industry. ÅF received a significant product development order during the quarter. In order to be able to take full responsibility and lead the Chinese customers' development projects, ÅF is expanding its presence in Shanghai.

Enquiries regarding assignments and projects within product development are on the increase in general at ÅF. The traditional model is that customers demand specific skills or resources to staff their product development projects. A lot of customers are realising that there are efficiency gains and cost savings to be had in engaging ÅF to take responsibility and lead parts of the development work in the form of subprojects or end-to-end solutions. ÅF, with its solid experience of managing major projects, can draw on its broad technical expertise and considerable resources to ensure that customers' requirements for delivery and quality are satisfied.

The European power generation industry, which comprises a large part of the International Division's business, is characterised by low energy prices, with persistently low propensity to invest. The proportion of the division's projects outside Europe is gradually increasing as part of a long-term initiative. One country where ÅF has successfully established and secured a large number of projects is Indonesia. Indonesia is the fourth most populous country in the world, and there is a huge need for power generation. ÅF is continuing to focus on markets where demand for power production is on the rise, including Southeast Asia, Africa and Latin America. However, in Brazil, political unrest has caused delays in a major project, which has impacted negatively on the division's profit.

The target for 2020 remains, in which ÅF will generate net sales of at least EUR 2 billion and achieve an operating margin of at least 10 percent over a business cycle.

Stockholm, Sweden - 27 April 2016

Jonas Wiström  
President and CEO

## NET SALES AND EARNINGS

### January - March 2016

Net sales for the quarter totalled SEK 2,643 million (2,397). Growth was 10.2 percent. The majority of the growth, 9.7 percent, was through acquisitions. The calendar effect due to Easter falling entirely in March this year, and the fact that the quarter included one less working day compared with the previous year had a negative impact of around SEK 40 million on net sales. Taking the above into account and when adjusted for currency translation effects, underlying organic growth amounted to 3.3 percent.

The operating profit and operating margin were SEK 220 million (207) and 8.3 percent (8.6), respectively. The Easter effect and one less working day than last year had a negative impact on earnings.

Capacity utilisation was 76.9 percent (76.1). Profit after financial items was SEK 211 million (198) and profit after tax was SEK 161 million (152).

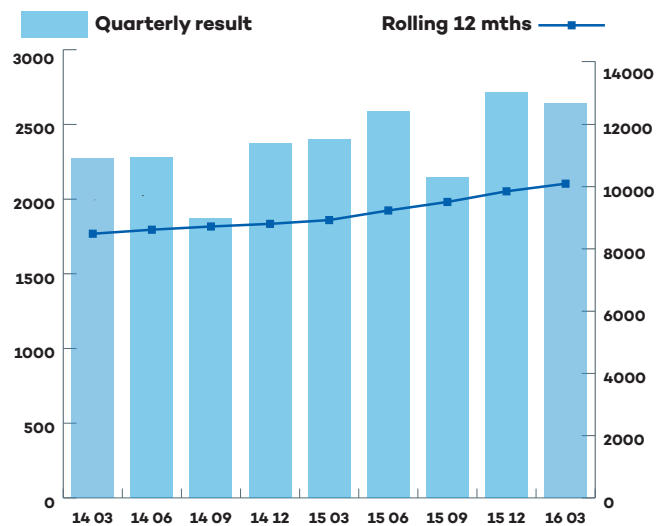
### Reorganisation – proforma data

As part of efforts to strengthen ÅF's global hydropower offering, the Industry and International divisions have merged their hydropower operations. The merger took effect at the beginning of the year and the operation was placed in the International Division. All historical figures for the divisions are reported pro forma.

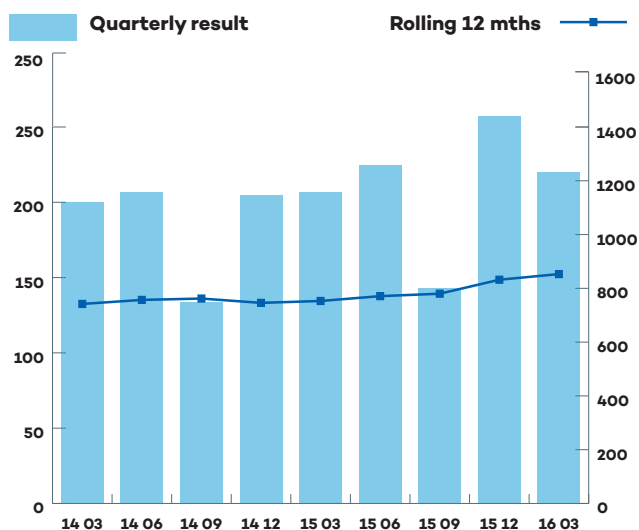
## KEY RATIOS

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales, SEK million	2,643.0	2,397.3	9,850.6
Operating profit excl items affecting comparability, SEK million	220.4	206.7	832.0
Operating margin excl items affecting comparability, %	8.3	8.6	8.4
Operating profit, SEK million	220.4	206.7	839.0
Operating margin, %	8.3	8.6	8.5
Profit after financial items, SEK million	211.1	198.3	799.1
Earnings per share, before dilution, SEK	2.10	1.95	7.81
Net debt, SEK million	1,748.3	1,364.3	1,485.6
Net debt/EBITDA rolling 12-month, times	1.8	1.6	1.6
Net debt-equity ratio, %	39.4	32.8	35.1
Total number of employees	8,502	7,594	7,852
Capacity utilisation, %	76.9	76.1	76.9

## NET SALES SEK MILLION



## OPERATING PROFIT SEK MILLION \*



\*) excl items affecting comparability

### Important events in first quarter 2016 and after end of reporting period

ÅF has won a new order from vehicle developer China Euro Vehicle Technology (CEVT) in Gothenburg. ÅF will supply a technical calculation work package and the order is one of the largest single technical calculation work packages that the Swedish automotive industry has ever outsourced.

ÅF has signed a contract with DalsSpira Mejeri for the delivery of a new dairy plant. The assignment is worth approximately SEK 12 million.

ÅF will design and deliver a new logistics and processing plant in Västerås for handling and washing supermarket crates and return pallets used in the consumables and food industries. The client is Svenska Retursystem and the assignment is worth SEK 15 million. The plant in Västerås will be Svenska Retursystem's largest to date, capable of handling around 70 million crates a year. The assignment is an EPCM assignment in which ÅF is responsible for the entire project, including everything from design and project planning, to procurement and construction management. ÅF will also be responsible for overall project management of the construction and commissioning of the new plant.

ÅF has signed a contract with SKF regarding the development and delivery of a number of new highly automated production cells for SKF's factory in Gothenburg. The order is an end-to-end undertaking in which ÅF will be

responsible for the entire chain, from project management, design and manufacture, to installation and commissioning. The first delivery is scheduled for autumn 2016 and final delivery is expected to take place in early 2017. The factory, which is to be modernised and streamlined, is one of SKF's largest plants and manufactures roller bearings for industrial use.

ÅF has been commissioned by Statkraft to renovate the electrical and control equipment of two hydropower plants on the Lagan River. The assignment is an end-to-end undertaking. ÅF will be responsible for the entire chain, from electrical design and programming of control systems to electrical installation and start-up.

### Acquisitions and divestments

Five businesses have been acquired since the beginning of the year, and they are expected to contribute sales of SEK 560 million over the full year. The acquired businesses added 610 employees to ÅF's roster.

### Cash flow and financial position

The Group's net debt totalled SEK 1,748 million (1,364) at the end of the quarter and SEK 1,486 million (870) at the start of the quarter. Cash flow from operating activities before change in working capital reduced net debt by SEK 162 million (133). The change in working capital increased the same by SEK 83 million (174). Investments in non-current assets amounted to SEK 24 million (15) and payments of purchase considerations, contingent considerations and liabilities in connection

with acquisitions increased net debt by SEK 332 million (400). The Group's cash and cash equivalents totalled SEK 192 million (218) at the end of the period and unused credit facilities amounted to SEK 1,236 million (669).

On 14 March, ÅF issued a senior non-secured bond loan totalling SEK 500 million. The bond loan has a variable interest rate of three months' STIBOR +135 basis points and a term of three years, with a final maturity date of 21 March 2019. The bond loan is listed on the Nasdaq OMX Exchange in Stockholm. The Group therefore has outstanding bond loans totalling SEK 1,200 million.

Equity per share was SEK 56.27 (53.79). The equity/assets ratio was 51.0 percent (52.3). Equity totalled SEK 4,437 million (4,163).

### Number of employees

The average number of full-time equivalents was 7,898 (7,116). The total number of employees at the end of the reporting period was 8,502 (7,594): 6,718 (6,156) in Sweden and 1,784 (1,438) outside Sweden.

### Parent company

Parent company operating income for the January–March period totalled SEK 151 million (138) and relates chiefly to internal services within the Group. Profit after net financial items was SEK 47 million (45). Cash and cash equivalents totalled SEK 69 million (39) and gross investment in non-current assets was SEK 13 million (5).

# Industry Division



The Industry Division is the Nordic region's leading consultant in product development, process and production systems. Its mission is clear: to improve profitability for its clients. Experience from previous projects guarantees stability, competitive strength and peace of mind for clients. Geographical proximity to clients and a thorough understanding of the sectors in which they work are the most important foundations for long-term client relations.

The industrial market is still exhibiting a considerable variation in demand from different sectors. The automotive, pulp and pharmaceutical industries remain strong, while there is weak demand from the commodities and energy sectors.

Growth totalled 6.9 percent in the first quarter, of which 7.9 percentage points were through acquisitions. Organic growth remains a challenge, as demand is continuing to decline in the Swedish nuclear power industry, to which the division has been a key supplier. When adjusted for the effects of an early Easter and one less working day compared to the previous year, organic growth amounted to 1.4 percent.

Taking the above into account, the division delivered satisfactory earnings with just a 0.1 percentage point drop in the operating margin compared with last year. One contributory factor is that the division successfully managed to redistribute some of its resources between various sectors.

In the first quarter, ÅF received an order from SKF, which includes a number of new highly automated production cells for SKF's factory in Gothenburg. Contracts were also signed with DalsSpira Mejeri, involving delivery of a completely new dairy plant in Dalsland, and with Fortum for alterations to control systems and electrical equipment at Brista thermal power plant outside Stockholm. Within pulp and paper, ÅF won a new project assignment for Stora Enso in Skoghall, and ÅF has had a central role in the reconstruction of Holmen's paper mill in Hallstavik, which was damaged by fire but which is now once again operating at full capacity.

The assignments are for end-to-end solutions and the trend of clients choosing fewer and larger suppliers is persisting, benefiting the Industry Division. This trend is now beginning to emerge in product development as well, with many customers requesting larger projects to cut costs and increase flexibility. With its experience of leading large, complex projects and its broad, in-depth expertise across a

number of technical areas, ÅF has a good offering that guarantees customers' requirements are met in terms of technical proficiency, delivery reliability, quality and cost. One example of this is a Chinese car manufacturer, where ÅF is taking on overall responsibility for a part of the customer's development projects.

## KEY RATIOS - INDUSTRY DIVISION

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales, SEK million	1,069.6	1,000.3	4,146.6
Operating profit, SEK million	85.3	80.8	371.0
Operating margin, %	8.0	8.1	8.9
Average number of full-time employees, FTEs	3,200	3,070	3,204

The historical figures above are adjusted based on the organisational changes implemented on 1 July 2015 and 1 January 2016.



# Infrastructure Division



The Infrastructure Division enjoys a leading position in the Scandinavian market for technical solutions for infrastructure projects. The division's strengths include a portfolio of services that offer clients sustainable, hi-tech solutions.

Thanks to its ability to develop innovative solutions that boost client profitability and target fulfilment, the division is continuously enhancing its market potential.

The infrastructure market in Sweden and Norway is characterised by a persistently stable high level of demand within both roads and railways, as well as the construction sector. Public sector investments remain at high levels and investments are being made in both new and existing infrastructure, hospital upgrades and sustainable investments in property maintenance and management.

The division continues to win market share and growth for the quarter amounted to 24.5 percent. Organic growth accounted for 3.9 percentage point of this figure. Taking account of the Easter effect, one less working day compared with the previous year and currency translation effects (NOK), underlying organic growth amounted to 7.7 percent. The division's ability to run both smaller projects and large, complex projects is one of its success factors.

Operating profit for the division rose to SEK 100 million (96), with a persistently strong operating margin of 10.7 percent (12.8).

As of 1 February, ÅF and Reinertsen have combined their Norwegian operations in infrastructure, construction and installation in a jointly owned company. The combined operation now forms a strong foundation for continued growth in the Norwegian market. As part of the agreement with Reinertsen, ÅF also acquired Reinertsen's Swedish infrastructure, construction and installation business. The business is being fully integrated with the Swedish Infrastructure Division.

The deal with Reinertsen resulted in an increase in net sales of about SEK 450 million for the Group: about SEK 300 million in Norway and SEK 150 million in Sweden. The ongoing integration work between Reinertsen and ÅF's operations has impacted negatively on margins.

On 1 January 2016, the acquisition of Erstad & Lekven Oslo, with 40 employees working in construction management, was also completed. The acquisition strengthens ÅF's project management offering in Norway.

The division is seeing an increase in the number of major infrastructure projects, including the West Link and East Link railway projects and Gardermoen Airport. Notable assignments also include several major hospital projects such as renovations to Vrinnevi Hospital in Norrköping, Malmö Hospital and Helse Sør-Øst's new hospital in Østfold, Norway.

New orders won during the quarter include assignments for Norwegian dairy giant Tine, which has engaged ÅF to manage the construction project for a new dairy in Bergen.

## KEY RATIOS - INFRASTRUCTURE DIVISION

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales, SEK million	933.2	749.7	3,146.8
Operating profit, SEK million	100.1	95.9	346.8
Operating margin, %	10.7	12.8	11.0
Average number of full-time employees, FTEs	2,734	2,062	2,254

# International Division



The International Division offers technical consulting services, in the energy, Industry and infrastructure sectors. Most of the services provided are within the energy sector. The division's domestic markets are Switzerland, Finland and the Baltic countries, and the Czech Republic, but it also performs projects in around 70 countries worldwide. The division enjoys a strong position within renewable energy, thermal power, hydropower and nuclear power.

The division's operating profit and operating margin remained largely unchanged compared with the previous year. The global energy market, which is the division's main business, remains challenging, with stronger demand in Asia and the Middle East compared with Europe, both for new power plants and expansions and rebuilds at existing power plants. In Europe, with its low electricity prices and uncertainty about the future, there is still a reluctance to invest in power generation. The Latin American market also remains weak, with increasing political and economic unrest in Brazil. This has caused delays and consequently overcapacity in one of the division's projects, producing a negative impact on earnings due to increased costs.

Net sales fell by 1.4 percent, which was entirely due to currency translation effects. However, the division has managed to continue compensating for the decline in the European domes-

tic market via a combination of projects primarily in Asia and Africa and effectively implementing restructuring measures.

Examples of the above are a number of power generation projects from Indonesia, including feasibility studies, owner's engineer assignments and the extension of an EPCM service contract. Indonesia is the fourth most populous country in the world, and there is a huge need for power generation. ÅF has been established in the country for a number of years and sees major business opportunities over the next few years.

In Africa, ÅF is carrying out a project to chart the interconnection of the power grid in the 11 countries surrounding the Nile. The project is being financed by the African Development Bank and is expected to continue for six months.

ÅF, which enjoys a strong position with existing customers in the weak European market, has received an order from a Swiss nuclear power customer regarding refurbishment and nuclear power safety.

ÅF sees good opportunities for expansion in the hydropower sector. In order to concentrate ÅF's expertise within this area, the hydropower operations of the Industry and International Divisions were merged to form a global unit. The merger took effect at the beginning of the year and the operation was placed in the International Division. For other methods of power production, such as nuclear and thermal power, the Industry Division is responsible for the Scandinavian market and the International Division is responsible for the rest of the world.

## KEY RATIOS - INTERNATIONAL DIVISION

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales, SEK million	278.2	282.0	1,179.0
Operating profit, SEK million	13.6	14.2	82.0
Operating margin, %	4.9	5.0	7.0
Average number of full-time employees, FTEs	859	881	893

The historical figures above are adjusted based on the organisational changes implemented on 1 January 2016.

# Technology Division



The Technology Division's main operations are in Sweden, where it works with R&D, communication technology, and IT. Technology helps companies, government agencies, and the military take advantage of the possibilities of the connected world. A firm base and a long track record of success provide stability and give clients peace of mind.

The market for digital solutions and embedded systems remained positive during the first quarter, with demand for digital services in particular continuing to rise and generate new business opportunities.

Growth was 2.5 percent for the three-month period, and was entirely organic. Adjusted for the Easter effect, growth was 3.9 percent. The operating margin continued to improve, amounting to 9.8 percent (8.7). The main factors behind the improved result were increased capacity utilisation, along with the savings programme that was implemented in autumn 2015. The programme produced the desired effect during the quarter.

The defence and automotive sectors accounted for the strongest demand, while demand in the telecom sector saw a slight increase. Technology's substantial technical know-how and delivery capacity are popular with custo-

mers, while the division's ability to put together cross-functional consulting teams is increasingly in demand. The need for advanced application and systems development as well as integration also remains good within the division's focus areas, and is particularly driven by digitalisation's considerable potential in client businesses.

The division is continuing to attract more business in the defence industry, and in the first quarter won several new key orders both in Sweden and abroad. During the period, new assignments within active safety for the automotive industry have also been won in China. Demand in the automotive industry in Sweden remains healthy and several major orders have been won here. In the first quarter Technology also won new assignments for Ruag Space (space and satellite industry), Mobenga (gaming), and signed framework agreements with Inera (the county councils' and regions'

joint company for the development and management of e-health services).

The strategic breakthrough in the banking and finance sector that was made in the second half of 2015 through an agreement with Ikano Bank is progressing according to plan, and agreements have now also been signed for ÅF to also act as the bank's comprehensive consulting provider in Denmark.

## KEY RATIOS - TECHNOLOGY DIVISION

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales, SEK million	424.9	414.7	1,600.6
Operating profit, SEK million	41.5	36.2	124.6
Operating margin, %	9.8	8.7	7.8
Average number of full-time employees, FTEs	978	992	983

The historical figures above are adjusted based on the organisational changes implemented on 1 July 2015.



## Risks and uncertainty factors

The significant risks and uncertainty factors to which the ÅF Group is exposed include strategic risks linked to the market, acquisitions, sustainability and IT, and operational risks related to projects and the ability to recruit and retain qualified co-workers. In addition, the Group is exposed to a number of financial risks, including currency risks, interest-rate risks and credit risks. The risks to which the Group is exposed are described in detail in ÅF's Annual Report for 2015. No significant risks are considered to have arisen since the publication of the annual report.

## Accounting policies

This report has been prepared in accordance with IAS 34, "Interim Financial Reporting". The accounting policies conform to International Financial Reporting Standards (IFRS), as well as with the EU approved interpretations of the relevant standards, the International Financial Reporting Interpretations Committee (IFRIC) and Chapter 9 of the Swedish Annual Accounts Act. The report has been drawn up using the same accounting policies and methods of calculation as those in the Annual Report for 2015 (Note 1). New or revised IFRS standards that came into force in 2016 did not have any material impact on the Group.

The parent company has implemented the Swedish Financial Reporting Board's Recommendation RFR 2, which means that the parent in the legal entity shall apply all EU

approved IFRS and related statements as far as this is possible, while continuing to apply the Swedish Annual Accounts Act and the Pension Obligations Vesting Act and paying due regard to the relationship between accounting and taxation.

## The share

The ÅF share price at the end of the reporting period was SEK 149.00 (120.25), representing an increase in value of 3.7 percent since the start of the year. The total return on the OMX Stockholm Allshare index amounted to -3.6 percent.

A shares	3,217,752
B shares	75,115,701
Total shares	78,333,453
Of which custodial B shares	459,721
Votes	107,293,221

In 2016, 17,250 own shares were used for matching of the 2012 share savings programme. Shares were converted during the period as per the 2012 staff convertible programme, increasing the number of B shares by 268,160.

## Dividend

The Board proposes a dividend per share for 2015 of SEK 3.75 (3.50).

Stockholm 27 april, 2016  
ÅF AB

Jonas Wiström  
President and CEO

## Calendar 2016

27 April, Interim Report Jan-Mar  
27 April, Annual General Meeting  
13 July, Interim Report Jan-Jun  
21 October, Interim Report Jan-Sep

## Annual report 2015

The annual report is now available on the company web [www.afconsult.com](http://www.afconsult.com).

## Annual General Meeting

April 27 at 16.00 at ÅF AB HQ,  
Frösundaleden 2, Solna, Sweden.

*This report has not been subject to review by the company's auditors.*

*The information in this interim report fulfils ÅF AB's disclosure requirements under the provisions of the Swedish Securities Markets Act and/or the Financial Instruments Trading Act. The information was released for publication at 13.00, 27 April, 2016.*

*All assumptions about the future that are made in this report are based on the best information available to the company at the time the report was written. As is the case with all assessments of the future, such assumptions are subject to risks and uncertainties, which may mean that the actual outcome differs from the anticipated result.*

*This is a translation of the Swedish original. The Swedish text is the binding version and shall prevail in the event of any discrepancies.*

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Corp. ID. number 556120-6474

## Consolidated income statement

SEK million	Jan-Mar 2016	Jan-Mar 2015	Full year 2015	Apr 2015- Mar 2016
Net sales	2,643.0	2,397.3	9,850.6	10,096.3
Personnel costs	-1,516.4	-1,364.8	-5,467.3	-5,618.9
Purchases of services and materials	-669.5	-608.1	-2,672.1	-2,733.4
Other costs	-211.6	-194.9	-827.9	-844.7
Other income	2.8	-	54.7	57.6
Amortisation and impairment of intangible assets	-11.4	-10.7	-42.9	-43.5
Depreciation and impairment of property, plant and equipment	-16.6	-12.0	-56.2	-60.7
Profit attributable to participations in associates	0.0	0.0	0.0	0.0
<b>Operating profit</b>	<b>220.4</b>	<b>206.7</b>	<b>839.0</b>	<b>852.7</b>
Net financial items	-9.3	-8.4	-39.9	-40.8
<b>Profit after financial items</b>	<b>211.1</b>	<b>198.3</b>	<b>799.1</b>	<b>811.9</b>
Tax	-49.8	-46.2	-189.8	-193.4
<b>Profit for the period</b>	<b>161.3</b>	<b>152.2</b>	<b>609.3</b>	<b>618.5</b>
Attributable to:				
Shareholders in the parent	163.3	150.9	605.2	617.6
Non-controlling interest	-2.0	1.3	4.1	0.8
<b>Profit for the period</b>	<b>161.3</b>	<b>152.2</b>	<b>609.3</b>	<b>618.5</b>
Operating margin, %	8.3	8.6	8.5	8.4
Capacity utilisation, %	76.9	76.1	76.9	76.7
Earnings per share before dilution, SEK	2.10	1.95	7.81	-
Earnings per share after dilution, SEK	2.07	1.92	7.63	-
Number of shares outstanding	77,873,732	77,341,486	77,588,322	
Average number of outstanding shares before dilution	77,660,008	77,282,813	77,502,515	
Average number of outstanding shares after dilution	79,946,625	79,469,466	79,931,532	

## Statement of consolidated comprehensive income

SEK million	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
<b>Profit for the period</b>	<b>161.3</b>	<b>152.2</b>	<b>609.3</b>
<b>Items which will be transferred to profit or loss</b>			
Change in translation reserve	19.9	53.8	-38.5
Change in hedge reserve	-8.8	-1.7	-2.7
Tax	2.3	0.4	0.4
<b>Items which will not be transferred to profit or loss</b>			
Pensions	0.2	-	-22.1
Tax	0.0	-	4.4
<b>Other comprehensive income for the period</b>	<b>13.6</b>	<b>52.5</b>	<b>-58.5</b>
<b>Comprehensive income for the period</b>	<b>174.9</b>	<b>204.7</b>	<b>550.9</b>
Attributable to:			
Shareholders in the parent	176.8	203.4	546.6
Non-controlling interest	-1.9	1.3	4.3
<b>Total</b>	<b>174.9</b>	<b>204.7</b>	<b>550.9</b>

## Consolidated balance sheet

SEK million	31 Mar 2016	31 Mar 2015	31 Dec 2015
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	5,179.2	4,612.5	4,817.7
Property, plant and equipment	390.9	369.0	384.8
Other non-current assets	21.9	18.8	21.4
<b>Total non-current assets</b>	<b>5,592.0</b>	<b>5,000.3</b>	<b>5,223.8</b>
<b>Current assets</b>			
Current receivables	2,911.5	2,739.6	2,828.2
Cash and cash equivalents	192.5	217.7	264.3
<b>Total current assets</b>	<b>3,103.9</b>	<b>2,957.3</b>	<b>3,092.5</b>
<b>Total assets</b>	<b>8,696.0</b>	<b>7,957.6</b>	<b>8,316.3</b>
<b>EQUITY AND LIABILITIES</b>			
<b>Equity</b>			
Attributable to shareholders in the parent	4,430.9	4,160.0	4,225.5
Attributable to non-controlling interest	5.7	2.9	4.1
<b>Total equity</b>	<b>4,436.7</b>	<b>4,162.8</b>	<b>4,229.7</b>
<b>Non-current liabilities</b>			
Provisions	253.3	229.1	252.4
Non-current liabilities	1,677.4	1,187.5	1,275.0
<b>Total non-current liabilities</b>	<b>1,930.7</b>	<b>1,416.6</b>	<b>1,527.4</b>
<b>Current liabilities</b>			
Provisions	19.2	12.1	29.1
Current liabilities	2,309.3	2,366.0	2,530.3
<b>Total current liabilities</b>	<b>2,328.6</b>	<b>2,378.1</b>	<b>2,559.3</b>
<b>Total equity and liabilities</b>	<b>8,696.0</b>	<b>7,957.6</b>	<b>8,316.3</b>

Pledged assets and Contingent liabilities are essentially the same as in the annual accounts for 2015.

## Statement of change in consolidated equity

SEK million	31 Mar 2016	31 Mar 2015	31 Dec 2015
<b>Equity at start of period</b>	<b>4,229.7</b>	<b>3,954.5</b>	<b>3,954.5</b>
<b>Comprehensive income for the period</b>	<b>174.9</b>	<b>204.7</b>	<b>550.9</b>
Dividends	-	-	-273.2
Conversion into shares under the staff convertible debenture program	21.1	-	65.0
Value of conversion right	-	-	7.6
Share buy-backs/sales	-	-	-86.0
Transactions related to non-controlling interest	7.9	-	-
Share savings programmes	3.1	3.6	10.9
<b>Equity at end of period</b>	<b>4,436.7</b>	<b>4,162.8</b>	<b>4,229.7</b>
Attributable to:			
Shareholders in the parent	4,430.9	4,160.0	4,225.5
Non-controlling interest	5.7	2.9	4.1
<b>Total</b>	<b>4,436.7</b>	<b>4,162.8</b>	<b>4,229.7</b>

## Statement of consolidated cash flows

SEK million	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Profit after financial items	211.1	198.3	799.1
Adjustment for items not included in cash flow	23.7	27.0	87.7
Income tax paid	-73.3	-92.4	-231.0
<b>Cash flow from operating activities before changes in working capital</b>	<b>161.5</b>	<b>133.0</b>	<b>655.8</b>
Cash flow from changes in working capital	-83.2	-173.7	-133.0
<b>Cash flow from operating activities</b>	<b>78.4</b>	<b>-40.7</b>	<b>522.8</b>
Cash flow from investing activities	-305.9	-414.0	-807.0
Cash flow from financing activities	156.2	496.5	370.2
<b>Cash flow for the period</b>	<b>-71.4</b>	<b>41.7</b>	<b>86.0</b>
Opening cash and cash equivalents	264.3	178.4	178.4
Exchange difference in cash and cash equivalents	-0.4	-2.4	-0.1
<b>Closing cash and cash equivalents</b>	<b>192.5</b>	<b>217.7</b>	<b>264.3</b>

## Consolidated net debt

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Opening balance	1,486	870	870
Cash flow from operating activities before change in working capital	-162	-133	-656
Change in working capital	83	174	133
Acquisition of intangible assets, property, plant and equipment	24	15	66
Acquisition and contingent considerations paid	332	400	741
Dividend	-	-	273
Share buy-backs/sales	-	-	86
Other	-15	39	-27
<b>Closing balance</b>	<b>1,748</b>	<b>1,364</b>	<b>1,486</b>

## Consolidated key ratios

	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Return on equity, %	14.7	14.3	14.8
Return on capital employed, %	14.3	14.8	14.8
Equity ratio, %	51.0	52.3	50.9
Equity per share, SEK	56.27	53.79	54.46
Interest-bearing liabilities, SEK million	1,940.8	1,582.0	1,749.9
Average number of employees (FTEs)	7,898	7,116	7,453

## Quarterly information by division

NET SALES, SEK million	2015					2016				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Industry	1,000.3	1,144.3	897.1	1,104.9	4,146.6	1,069.6				
Infrastructure	749.7	805.6	661.2	930.5	3,146.8	933.2				
International	282.0	298.8	289.7	308.5	1,179.0	278.2				
Technology	414.7	405.3	334.0	446.7	1,600.6	424.9				
Group-wide/ eliminations	-49.4	-65.1	-34.7	-73.2	-222.4	-62.9				
<b>Total</b>	<b>2,397.3</b>	<b>2,588.8</b>	<b>2,147.2</b>	<b>2,717.4</b>	<b>9,850.6</b>	<b>2,643.0</b>				

OPERATING PROFIT/LOSS SEK million	2015					2016				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Industry	80.8	114.8	65.7	109.7	371.0	85.3				
Infrastructure	95.9	95.0	56.7	99.3	346.8	100.1				
International	14.2	18.4	18.5	30.9	82.0	13.6				
Technology	36.2	27.8	19.6	41.0	124.6	41.5				
Group-wide/ eliminations	-20.5	3.7	-48.4	-20.3	-85.4	-20.1				
<b>Total</b>	<b>206.7</b>	<b>259.7</b>	<b>112.0</b>	<b>260.6</b>	<b>839.0</b>	<b>220.4</b>				

OPERATING MARGIN (%)	2015					2016				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Industry	8.1	10.0	7.3	9.9	8.9	8.0				
Infrastructure	12.8	11.8	8.6	10.7	11.0	10.7				
International	5.0	6.2	6.4	10.0	7.0	4.9				
Technology	8.7	6.9	5.9	9.2	7.8	9.8				
<b>Total</b>	<b>8.6</b>	<b>10.0</b>	<b>5.2</b>	<b>9.6</b>	<b>8.5</b>	<b>8.3</b>				

EMPLOYEES (FTES)	2015					2016				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Industry	3,070	3,272	3,216	3,260	3,204	3,200				
Infrastructure	2,062	2,185	2,318	2,446	2,254	2,734				
International	881	908	891	893	893	859				
Technology	992	993	969	981	983	978				
ÅF AB	111	121	114	124	118	127				
<b>Total</b>	<b>7,116</b>	<b>7,478</b>	<b>7,508</b>	<b>7,705</b>	<b>7,453</b>	<b>7,898</b>				

NUMBER OF WORKING DAYS	2015					2016				
	Q1	Q2	Q3	Q4	Full year	Q1	Q2	Q3	Q4	Full year
Sweden only	62	60	66	62	250	61	62	66	63	252
All countries	62	60	66	62	250	61	62 <sup>1)</sup>	66 <sup>1)</sup>	63 <sup>1)</sup>	252 <sup>1)</sup>

<sup>1)</sup> Estimated weighted average.

The historical figures above are adjusted based on the organisational changes implemented on 1 July 2015 concerning Industry Division and Technology Division and on 1 January 2016 concerning Industry Division and International Division.



## Acquired companies' net assets at time of acquisition

SEK million	Jan-Mar 2016
Intangible assets	3.5
Property, plant and equipment	1.8
Financial assets	7.0
Accounts receivable and other receivables	120.0
Cash and cash equivalents	25.5
Accounts payable and other liabilities	-105.0
<b>Net identifiable assets and liabilities</b>	<b>52.8</b>
Goodwill	331.5
Fair value adjustment intangible assets	8.2
Fair value adjustment non-current provisions	-1.8
Non-controlling interest	-89.3
<b>Purchase price incl estimated contingent consideration</b>	<b>301.3</b>
Transaction costs	0.4
Deduct:	
Cash (acquired)	-25.5
Estimated contingent consideration	-7.5
Other assets	-41.5
<b>Net outflow of cash</b>	<b>227.3</b>

Acquisition analyses are preliminary as the assets in the companies acquired have not been definitively analysed. In the case of the above acquisitions, the purchase price has been greater than the assets recognised in the companies acquired: as a result, the acquisition analysis has created intangible assets. The acquisition of a consulting business involves in the first instance the acquisition of human capital in the form of the skills and expertise of the workforce: thus, the greater part of the intangible assets in the companies acquired is attributable to goodwill.

The acquisitions refer to Alteco AB, ÅF Reinertsen Deal Sverige AB, Erstad & Lekven Oslo AS, ÅF Reinertsen AS and one small acquisition of business operation in Sweden. As of 1 February ÅF owns 50.6 percent of ÅF Reinertsen AS. ÅF has the option to acquire and Reinertsen has the option to sell the remaining 49.4 percent no earlier than 2019. ÅF has determined that there is a controlling influence. The option is recognised in the balance sheet as a liability at fair value.

### Valuation of fair value

Contingent considerations are valued to fair value in accordance with level 3. The changes in the balance are reported in the table below.

### Change in contingent consideration

SEK million	Jan-Mar 2016
Opening balance as of 1 January 2016	188
Acquisitions this year	7
Payments	-56
Changes in value recognised in other operational income	-
Discounting	0
Exchange differences	2
<b>Closing balance</b>	<b>141</b>

As regards other financial assets and liabilities, no significant changes in fair value measurement have been made since the 2015 Annual Report. Fair values are essentially consistent with carrying amounts.

Information in accordance with IAS 34.16A can partly be found on pages prior to the consolidated income statement for the group.

## Parent income statement

SEK million	Jan-Mar 2016	Jan-Mar 2015	Full year 2015
Net sales	103.3	94.9	389.8
Other operating income	48.2	42.9	184.0
<b>Operating income</b>	<b>151.5</b>	<b>137.9</b>	<b>573.8</b>
Personnel costs	-34.6	-33.1	-125.7
Other costs	-116.7	-106.6	-454.8
Depreciation and amortisation	-7.3	-6.2	-25.6
<b>Operating profit/loss</b>	<b>-7.0</b>	<b>-8.1</b>	<b>-32.4</b>
Net financial items	54.0	53.5	631.4
<b>Profit/loss after financial items</b>	<b>46.9</b>	<b>45.4</b>	<b>599.1</b>
Appropriations	-	-	55.1
<b>Pre-tax profit/loss</b>	<b>46.9</b>	<b>45.4</b>	<b>654.2</b>
Tax	2.9	2.2	0.0
<b>Profit/loss for the period</b>	<b>49.8</b>	<b>47.6</b>	<b>654.3</b>
Other comprehensive income	-6.8	-0.3	-3.0
<b>Comprehensive income for the period</b>	<b>43.0</b>	<b>47.3</b>	<b>651.2</b>

## Parent balance sheet

SEK million	31 Mar 2016	31 Mar 2015	31 Dec 2015
<b>ASSETS</b>			
<b>Non-current assets</b>			
Intangible assets	20.4	14.5	15.7
Property, plant and equipment	90.2	87.1	89.1
Financial assets	5,533.7	4,978.1	5,477.3
<b>Total non-current assets</b>	<b>5,644.2</b>	<b>5,079.8</b>	<b>5,582.0</b>
<b>Current assets</b>			
Current receivables	888.2	785.2	1,183.7
Cash and bank balances	69.1	39.4	92.4
<b>Total current assets</b>	<b>957.4</b>	<b>824.6</b>	<b>1,276.1</b>
<b>Total assets</b>	<b>6,601.6</b>	<b>5,904.4</b>	<b>6,858.1</b>
<b>EQUITY AND LIABILITIES</b>			
Equity	4,244.8	3,850.1	4,180.7
Untaxed reserves	129.0	126.4	129.0
Provisions	90.2	175.8	132.3
Non-current liabilities	1,472.0	973.9	1,221.3
Current liabilities	665.6	778.3	1,194.9
<b>Total equity and liabilities</b>	<b>6,601.6</b>	<b>5,904.4</b>	<b>6,858.1</b>



INNOVATION  
BY EXPERIENCE

ÅF is an engineering and consulting company with assignments in the energy, industrial and infrastructure sectors, creating progress for our clients since 1895.

By connecting technologies we provide profitable, innovative, and sustainable solutions to shape the future and improve people's lives.

Building on our strong base in Europe, our business and clients are found all over the world.

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